

TECHNICAL DELIVERY - TD

TD – Technical Delivery
BITUMEN DISTRIBUTOR
Cachoeirinha - , 20 .

Dear Customer.

We are proud to be able to provide your company with one more piece of equipment, which brings this negotiation stage to a close. From now on we will be ready to give you superb post-sales customer service and for this to happen it is essential that you **give us the name of the person for the equipment** in the space below. If you need any help, feel free to contact us: terexrb@terexrb.com.br, fax: (51) 2125-6609, phone (51) 2125-6677.

In order to streamline the assembly of the equipment and the technical delivery, we have listed below the basic provisions under your responsibility that should be finished before the arrival of the technician/engineer from the plant or from the representative, who will make the final adjustments and follow the equipment during its normal production conditions. We request that you send by fax the confirmation concerning the status of the following tasks so that we can program this technical delivery:

TASKS	YES	NO
1) Is there enough lubricants and fuel to test and adjust the equipment?		
2) Are there conditions to test the bitumen distributor and in reasonable quantities so that the taskforce can learn as much as possible?		
3) To determine the application rate, three trays will be needed (we suggest the size of 50 x 50 x 6 cm). Have these been provided?		
4) Supplies should be programmed (emulsion / CM-30), laboratory for analysis available, and/or all the assistance needed to operate and calibrate the equipment. Has this been done?		
SEALS ON COMPONENTS OF Terex Roadbuilding PRODUCTS Terex Roadbuilding equipment has a system of seals on components that should not be violated, adjusted, or regulated by non-authorized personnel since they are set during the manufacturing process at levels that should be kept in order to ensure that the equipment is in conformity to the technical delivery standards. Any evidence of these seals being broken at the time of the technical delivery may result in the loss of the equipment's/product's warranty.		
NAME & POSITION OF PERSON RESPONSIBLE FOR EQUIPMENT:		

The maximum deadline for the technical delivery of the equipment is set at 1 (one) day for finishing the services and training of the team of employees and all expenses with plane tickets, transportation, accommodations, and meals of the technician will be your responsibility and if a car is used the reimbursement will be of R\$ 0.85 per kilometer traveled. If for any reason the equipment's technical delivery deadline is exceeded for reasons out of the manufacturer's control, a daily fee of R\$ 590.00 (five hundred ninety Reais) will be charged for each day the technician is kept over the time stipulated.

We need to <u>have a response to this correspondence</u> with information in writing of the name of the person responsible for the equipment and the status of the tasks listed above.

We would like to thank you for your time and if you have need of any additional explanations, please feel free to contact us.

Regards,

IN AGREEMENT:

STAMP:

Gilberto Schelp, Engineer Technical Assistance Manager

